

Comparisons of Job Characteristics

Focus Occupation: Purchasing Managers (11-3061)

Associated Occupation: Farm, Ranch, and Other Agricultural Managers (11-9011)

- Compare Knowledge
- Compare Skills
- Compare Abilities
- Compare Detailed Work Activities
- Compare Tools and Technologies

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

Knowledge

Similarity of Focus Occupation to Associated Occupation: 52

Focus Occupation: Purchasing Managers (11-3061)

Associated Occupation: Farm, Ranch, and Other Agricultural Managers (11-9011)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Biology	3.7	15.2	2.8	<<	Extensive education and/or training may be required
Administration and Management	8.4	15.0	16.4	0	Current knowledge level may be sufficient
Sales and Marketing	5.2	13.1	8.0	<<	Extensive education and/or training may be required
Production and Processing	6.0	13.0	15.1	>	Current knowledge level is likely sufficient
Food Production	2.1	12.9	2.2	<<	Extensive education and/or training may be required
Economics and Accounting	4.4	11.9	11.3	0	Current knowledge level may be sufficient
Chemistry	4.8	11.4	4.2	<<	Extensive education and/or training may be required
Personnel and Human Resources	5.6	11.2	12.0	0	Current knowledge level may be sufficient
Transportation	4.6	8.6	11.5	>>	Current knowledge level is likely more than sufficient
Geography	3.9	8.3	6.6	<	Expanded education and/or training may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Skills

Similarity of Focus Occupation to Associated Occupation: 85

Focus Occupation: Purchasing Managers (11-3061)

Associated Occupation: Farm, Ranch, and Other Agricultural Managers (11-9011)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Monitoring	9.9	11.8	12.8	0	Current skill level may be sufficient

Management of Personnel Resources	6.9	11.6	13.3	>	Skill level is likely sufficient
Time Management	8.9	11.2	12.5	>	Skill level is likely sufficient
Negotiation	6.8	9.8	13.6	>>	Skill level is likely more than sufficient
Management of Financial Resources	3.3	8.1	12.3	>>	Skill level is likely more than sufficient
Management of Material Resources	3.7	7.9	10.4	>>	Skill level is likely more than sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Abilities	Similarity of Focus Occupation to Associated Occupation: 93							
Focus Occupation: Purchasing Managers (11-3061) Associated Occupation: Farm, Ranch, and Other Agricultural Managers (11-9011)								
Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation				
Oral Expression	12.4	14.3	14.1	0 Current ability level may be sufficient				
Oral Comprehension	12.5	14.2	14.1	0 Current ability level may be sufficient				
Problem Sensitivity	11.1	12.9	11.8	0 Current ability level may be sufficient				
Written Expression	9.8	12.4	13.5	0 Current ability level may be sufficient				
Category Flexibility	9.0	10.1	11.2	> Current ability level is likely sufficient				
Fluency of Ideas	7.6	9.2	12.5	>> Current ability level is likely more than sufficient				
Originality	7.6	9.2	11.1	> Current ability level is likely sufficient				
Number Facility	6.3	8.5	10.1	> Current ability level is likely sufficient				

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Activities that Both Occupations Have in Common	Similarity of Focus Occupation to Associated Occupation: 74
Focus Occupation: Purchasing Managers (11-3061) Associated Occupation: Farm, Ranch, and Other Agricultural Managers (11-9011)	
Work Activities	Exclusivity of Activity
Analyze market conditions	81
Assign work to staff or employees	30
Conduct or attend staff meetings	47
Direct and coordinate activities of workers or staff	3
Maintain records, reports, or files	5
Negotiate business contracts	60
Order or purchase supplies, materials, or equipment	35
Oversee execution of organizational or program policies	49
Use inventory control procedures	70

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Tools and Technologies that Both Occupations Have in Common

Similarity of Focus Occupation to Associated Occupation: 79

Focus Occupation: Purchasing Managers (11-3061)

Associated Occupation: Farm, Ranch, and Other Agricultural Managers (11-9011)

Tools and Technologies	Exclusivity
Business function specific software	1
Calculating machines and accessories	3
Computers	1
Content authoring and editing software	1
Data management and query software	1
Finance accounting and enterprise resource planning ERP software	2
Industry specific software	1
Information exchange software	1
Network applications software	1

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.